

# Wholesale Price List

FALL 54 — SPRING 55



Tankard

"The Sign of the Tankard is the sign of Excellence."

## The Tankard Nurseries

Exmore, Virginia

SPECIALIZING IN

Azaleas

Broad Leaved Evergreens

General Ornamentals

# Members



**VIRGINIA NURSERYMEN'S ASSOCIATION**  
**SOUTHERN NURSERYMEN'S ASSOCIATION**  
**THE TANKARD NURSERIES**  
**Exmore, Virginia**

L. D. TELEPHONE: Office - Belle Haven 2-6211

J. E. TANKARD: Belle Haven 2-2889

S. D. TANKARD, Jr.: Belle Haven 2-3244

Located on the Famous

## **EASTERN SHORE of VIRGINIA**

Where "Heaven and Earth Meet" in the words of Capt. John Smith who described this land as the best suited for man's habitation of any of the many places he had been.

### **THE OLD HAND AT THE NEW STAND**

"There is no substitute for experience." Sam Tankard, Jr. of the Tankard Brothers has been in the Nursery business for 27 years. He and brother John give close supervision to growing good stock and careful attention to filling your orders.

In 1946, they established the present nursery at Exmore, Virginia and now have a large stock of the finest of ornamentals with which to serve old and new customers.

Tankard's is not the largest nursery in the country, but it is one of the best.

The Eastern Shore and the Del-Mar-Va Peninsula have become a great nursery center. Come and find all your wants.

## **WHOLESALE PRICE LIST** **FALL 54 — SPRING 55**

Within easy trucking distance of Eastern points, but we can ship anywhere by express, freight, or truckload.

We have customers in 17 states - from Mass. to Oklahoma, and have received many compliments on our plants and our packing.

**Terms and Conditions:-** Prices are F. O. B. Exmore, Virginia, packing in boxes and bales additional, subject to prior sale, and our confirmation of the order. Terms are cash with order or 1-4 cash with order, balance C. O. D., unless credit has been established with us.

50 plants at 100 rate; 500 at 1000 rate.

WE CAN DIG AND SHIP ALMOST ANY WEEK DURING THE WINTER, SPRING OR FALL. However, we advise you to let us have your order at once so we may reserve stock for you. Many items are scarce this season.

We box Azaleas and pack deciduous stock for L. C. L. shipment by Rail and to some destinations by truck lines, but cannot undertake to box and ship larger evergreens. These are offered only for bulk shipment by truck or car load.

## AZALEAS

For forcing and landscape planting.

We grow many thousands of beautiful plants, dense, and bushy. These are the finest Azalea plants we have ever raised. Grown in natural Azalea soil in the field, under full sun. Place your order now as there were not enough plants to meet the demand again last season, and sales have already taken the majority of this years crop.

Within easy trucking distance of Eastern points, but we can ship anywhere by express, freight or truckload.

For Azalea orders, 1000 rates apply on all orders for 500 or more plants for bulk (truck) shipment. 100 rates apply on all Azalea orders to be packed for shipment in boxes.

### KURUME VARIETIES

**PRICES:** Kurume varieties (except Hino-Crimson\* which is listed and priced separately on next page.) Add 10¢ per plant if burlap wrapping is desired.

6 - 8 in. spread each ---	\$ .80	\$ .75	\$ .70
8 -10 in. spread each ---	1.10	1.00	.90
10-12 in. spread each ---	1.35	1.25	1.15
12-15 in. spread each ---	1.75	1.60	1.50
15-18 in. spread each ---	2.25	2.00	1.90



This is how our Hino Crimson Azaleas look.

Photo September 1954 (Priced next page.)

**VARIETIES:** Note sizes available in each variety.

**AMOENA** - Hose-in-hose, rosy purple flowers. Very hardy. 12-15 in. only.

**BRIDESMAID** - Glowing salmon pink in large clusters. 10-12 in. and 12-15 in.

**CHRISTMAS CHEER** - Hose-in-hose. Christmas red flowers. 6-8 in. to 10-12 in.

**CORAL BELLS** - Hose-in-hose deep pink. The favorite pink Azalea. 6-8 in. to 12-15 in.

**FLAME** - Hose-in-hose bright madder red. Tall grower. 12-15 in. and 15-18 in.

**HEXE** - Hose-in-hose, large crimson-red. Late flowering often at Mother's Day. 8-10 in. to 12-15 in.

**AZALEAS — continued**

**HINODEGIRI** - Brilliant red. The standard hardy Azalea 6-8" to 15-18."

**PINK PEARL** - Hose-in-hose light pink. Vigorous-excellent foliage. 12-15 in. and 15-18 in.

**SALMON BEAUTY** - Hose-in-hose, large salmon pink. 6-8 in. to 10-12 in.

**SNOW** - Hose-in-hose, snow white flowers. Good grower - glossy foliage. 6-8 in. to 12-15 in.

*Hino-Crimson Has Everything*

Marvelous crimson color, compactness, good foliage, vigor, hardiness. In addition is an excellent forcer and an early one.

We now have them in quantity at lower prices than ever before.

**HINO-CRIMSON** - Similar to but far superior to Hinodegiri because of its deep crimson color which does not fade. Hardiness equal to or surpassing Hinodegiri. Hino-Crimson is the choice of all who see it. (Photo p. 1)

**PRICES:** Hino-Crimson only - - - -

	<b>Burlapping 10¢ ea. extra.</b>		
	100	250-499	1000
6-8 in. spread ea. -	\$ .85	\$ .80	\$ .75
8-10 in. spread ea. -	1.20	1.10	1.00
10-12 in. spread ea. -	1.50	1.40	1.30
12-15 in. spread ea. -	1.95	1.80	1.70
15-18 in. spread ea. -	2.50	2.25	2.15

**INDICA AZALEAS**

**FORMOSA\*** - Large purple flowers. Rapid grower where hardy. Dense plants.

**LEDIFOLIA (INDICA) ALBA** - Large white flowers on vigorous large growing plants. Not very hardy. Priced same as Kaempferi below. 12-15 in. to 18-24 in.

**KAEMPFERI HYBRID AZALEAS**

These are large vigorous-growing azaleas recently developed to give the hardiness of Kaempferi in combination with the gorgeous large flowers of the other parent, Malvatica. Truly outstanding. Semi-evergreen.

**ATLANTA - (Purple King)** Erect grower, purple flowers. 15-18 in. and 18-24 in.

**BETTY** - Brilliant rose-pink. 12-15 in. and 15-18 in.

**CARMEN** - Large rose color. 12-15 in. and 15-18 in.

**MIKADO** - Red, upright grower, and hardy. Sold out.

**PRICES:** Indica and Kaempferi Hybrid Azaleas.

	<b>Burlapping 10¢ ea. extra.</b>	
	Ledifolia alba and Kaempferi	* Formosa only
100 or more plants		
12-15 in. ea. -----	\$1.50	\$1.15
15-18 in. ea. -----	1.80	1.40
18-24 in. ea. -----	2.25	1.85
2-2½ ft. ea. -----		2.25

## GLENN DALE HYBRID AZALEAS

Recently introduced by the U.S.D.A., these crosses produce flowers of large size and outstanding colors on vigorous plants of unusually good foliage. Bred for extra hardiness, but proof of this remains to be shown. They bloom from one to two weeks later than Hinodegiri.

**APHRODITE** - Pale rose pink flowers. 12-15 in. and 15-18 in.

**BUCCANEER** - Brilliant orange-red. 15-18 in. only.

**GAIETY** - Light rose pink with deep rose-red blotch. 12-15 in. and 15-18 in.

**GREETING** - Coral-rose, midseason. Frilled petals. 12-15 in. and 15-18 in.

**GLAMOUR** - Brilliant rose-red. 12-15 in. and 15-18 in.

## VUYKIANA AZALEAS

**PALESTRINA** - Single white flowers 2 to 2½ inches across in abundance on a vigorous upright grower. We have seen Palestrina absolutely undamaged growing beside Ledifolia alba which had been severely hurt by cold weather. 15-18 in., 18-24 in., and 2-2½ ft. height.

## GABLE'S HARDIER HYBRID AZALEAS

**ROSE GREELY** - White, hose-in-hose, free flowering. Reputed to be hardier than Snow and just as attractive. Few left 12-15 in.

**PRICES:** Glenn Dale, Vuykiana, and Gable's.

(Burlapping 10¢ ea. extra)

	Per 10	Per 100
12-15 inch each -----	\$2.15	\$2.00
15-18 inch each -----	2.75	2.50
18-24 inch each -----	3.25	3.00
2-2½ feet each -----	3.50	3.25

## Broad Leaved Evergreens

All first class, dense, pruned plants with good color and good roots properly dug and burlapped.

All B&B.



**Abelia Grandiflora.** Another generation takes a look.  
John Tankard, Jr. Sept. 1954

EACH PER 10

**ABELIA grandiflora.** Pruned plants.

18-24" -----	\$1.25	2½-3' -----	\$1.75
2-2½' -----	1.50	3-4' -----	2.25



**Buxus sempervirens (American box left)**  
**Juniperus Hibernica (Irish Juniper right)**  
 John Tankard, Sr. takes a measurement. Sept. 1954  
 EACH PER 10

**BUXUS sempervirens. American Boxwood.**

Here is a chance for you to get some beautiful broadleaved evergreens at a very low price. Good color, good form. Ask for special prices per 100.

Regular Grade	
15-18 in. -----	\$1.25
18-21 in. -----	1.65
21-24 in. -----	2.00
Sheared Specimens	
21-24 in. -----	\$2.50
24-27 in. -----	2.75
27-30 in. -----	3.00
30-33 in. -----	3.50
Heavy Sheared Pyramids	
18-21 in. -----	\$2.50
21-24 in. -----	3.00
24-27 in. -----	3.50

**BUXUS suffruticosa. Dwarf English Boxwood. As pretty as you ever saw.**

12-14 in. -----	\$2.00	16-18 in. -----	\$3.25
14-16 in. -----	2.50	18-20 in. -----	4.25

**CAMELLIA japonica. Nice assortment. Inquiries invited.**

**CAMELLIA sasanqua. This is the hardy Camellia of easy culture, much in demand, flowering in Oct. and Nov.**

**ANNETTE. Two toned single flowers white at centre and shading to pink at ends of petals.**

2-2½' -----	\$3.75
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**BRILLIANCY. Semi-double rose red flowers on compact growing plants with glossy foliage.**

18-24" -----	\$3.25	2½-3' -----	\$4.75
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**CLEOPATRA. Semi-double rose red flowers on compact growing plants with glossy foliage.**

2½-3' -----	\$4.75
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**BROADLEAF EVERGREENS — continued**

CAMELLIA sasanqua, cont'd.

EACH PER 10

MAIDEN'S BLUSH. Delicate single pink flowers, large in size, fragrant. Fast grower.

1½-2' ----- \$2.75

ELEAGNUS fruitlandi. Very few.

3-3½ ft. heavy ----- \$4.50



EUONYMUS carrieri or patens

EUONYMUS patens (kiautschovicus)

"Carrieri" type with more nearly evergreen leaves.

*Orange-Red Berries*

Most plants well berried, some larger ones loaded with them.

For orange-red berries, you can't beat these plants at twice these prices. Ask for special quotations on large quantities.

1½-2 ft. breadth -----	\$1.25
2-2½ ft. breadth -----	1.75
2½-3 ft. breadth -----	2.25
3-3½ ft. breadth -----	2.75

GARDENIA florida. The hardy type that grows outside here and is a prolific bloomer.

18-24 in. breadth -----	\$2.00
2-2½ ft. breadth -----	2.50
2½-3 ft. breadth -----	3.25
3-3½ ft. breadth -----	4.00

GARDENIA STRICTA. Hardy dwarf or "creeping" Gardenia. Bears miniature Gardenia flowers and has small glossy foliage on compact low growing plants.

12-15 in. -----	\$2.00	15-18 in. -----	\$2.50
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ILEX crenata convexa (bullata). Convex-leaf Japanese Holly. This is the spreading variety with small leaves and slow growth that is in such great demand.

12-15 in. spread -----	\$1.65
15-18 in. spread -----	2.00

**BROADLEAF EVERGREENS — continued**



**ILEX convexa (left)      ILEX microphylla (right)**

**EACH PER 10**

**ILEX crenata microphylla.** Little-leaf Japanese Holly. Excellent plants with good color.

15-18" Sheared Specimen	-----	\$2.75
18-24" Sheared Specimen	-----	3.50



**Ilex rotundifolia (Roundleaf Jap. Holly) Sept. 1954**

<b>ILEX crenata rotundifolia.</b> Extra fine pruned plants.			
15-18" -----	\$2.00	18-24" -----	\$2.50

<b>ILEX cornuta.</b> Chinese Holly. Nice dense plants.			
18-24" -----	\$4.00	2-2½' -----	\$5.00

**ILEX cornuta burfordi.** Burford Holly. Female plants not berried. **Sold Out.**

**ILEX opaca.** American Holly. Limited quantity. Unknown sex.

2½-3' -----	\$3.50	3-3½' -----	4.50
3½-4' -----	\$5.50		

**JASMINUM floridum.** Summer flowering.

2-3 ft. spread -----	\$1.50
3-4 ft. spread heavy -----	2.00

**LIGUSTRUM JAPONICUM.** The tall, fast growing Ligustrum. Evergreen here but not too hardy further north.

2-3 ft. -----	\$1.00
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## BROADLEAF EVERGREENS — continued

EACH PER 10

**LIGUSTRUM lucidum.** "Wax Leaf" and large dark green wax-leaf type.

1½-2'	\$1.75	2-2½'	\$2.25
2½-3'			\$3.00
4-4½'			6.50

**LIGUSTRUM luc. recurvifolium.** Darker green leaves with curved margins. Very choice variety.

1½-2'	\$2.00	3-3½'	\$4.25
2-2½'	2.50	3½-4'	5.50
2½-3'	3.25	4-4½'	7.00

**LONICERA nitida.** Very dainty and refined plant with its tiny glossy leaves.

15-18 in. breadth	\$1.50
1½-2 ft. breadth	2.00

**MAGNOLIA grandiflora.** Southern Evergreen Magnolia. Sold Out.

**NANDINA domestica.** Beauties.

	2-3 canes	Heavy
18-24"	\$1.50	\$2.00
2-2½'	1.75	2.50
2½-3'	2.00	3.00
2½-3' extra select & 3-3½'		3.50

**OSMANTHUS aquifolium.** (Illicifolium). Holly leaf Osmanthus.

2-3' light grade	\$2.75
3-4' light grade	3.25



*Osmanthus fortunei.* Sept. 1954

**OSMANTHUS fortunei.** Very handsome. Spiny leaf resembling Holly.

### *New Low Prices*

2-3'	\$2.50
3-3½'	3.00
3½-4' heavy	3.75
4-4½' heavy	4.25
4½-5' heavy	5.00

**PIERIS japonica.** Sold Out.

**PYRACANTHA graberi.** (Ask for prices)

**BROADLEAF EVERGREENS — continued**

EACH PER 10

**PYRACANTHA lalandi.** 4-6' 4 gal. cans or Mennes pots B&B ----- \$4.00

**VIBURNUM burkwoodi.** Fragrant flowers similar to *Viburnum Carlesi* except some leaves are retained in winter.

2-2½' ----- \$3.00      2½-3' ----- 3.50

3-3½' ----- \$4.00

**VIBURNUM tinus.** (*Laurestinus*). Root pruned. Lovely flowers in Feb. but not hardy north of Va.

3-3½ ft. very dense ----- \$4.00

3½-4 ft. very dense ----- 5.00

**Coniferous Evergreens**

All Conifers pruned and/or sheared, with excellent form and color.

**BIOTA** - See *Thuja* or.

**CEDRUS deodara.** Sold Out.

**CHAMAECYPARIS (Retinospora) filifera.** Perfect specimens.

3-3½ x 3-3½ ft. ----- \$3.50

3½-4 x 3½-4 ft. ----- 4.50

**CHAMAECYPARIS (Retinospora) plumosa.**

2-2½' ----- \$2.00

**CHAMAECYPARIS (Retinospora) plumosa aurea.** Gold Plume Cypress.

2-2½' ----- \$2.00

4-5' ----- 4.00

**CHAMAECYPARIS (Retinospora) squarrosa veitchi.** Silver Cypress. Sheared Specimens.

3½-4 ft. Few ----- \$4.00

3-3½ ft. Few ----- 3.50

**CUPRESSUS alumni lawsoni.** Lawson's Cypress. Extra fine.

3-3½' ----- \$3.00      3½-4' ----- \$3.50

4-4½' ----- \$4.00

*Beautiful Junipers at Bargain  
Prices. Ask for Special Prices  
on Large Quantities.*

**JUNIPERUS excelsa stricta.** Greek Juniper.

15-18'' ----- \$1.50      2-2½' ----- \$2.25

18-24'' ----- 1.75      2½-3' ----- 2.50

**JUNIPERUS hetzi** (*Blue Pfitzer*). A very beautiful new spreading juniper, similar to *Pfitzer*, but superior to it in its interesting bluish color, more shapely natural growth, and more rapid development. Root pruned.

1½-2' ----- \$2.25      2-2½' ----- \$2.75

2½-3' ----- \$3.25

**CONIFEROUS EVERGREENS — continued**  
**EACH PER 10**

**JUNIPERUS hibernica.** Irish Juniper. Nice, full, fat, free of disease.

2½-3'	-----	\$1.50
3-3½'	-----	2.00
3½-4'	-----	2.50
4-4½'	-----	3.00

**FASTIGIATA** variety - finer texture - more shapely.

3-3½'	-----	\$2.25
3½-4'	-----	2.75

**JUNIPERUS chinensis pfitzeriana.** Pfitzer's Juniper Well filled beauties.

1½-2'	-----	\$2.25	2-2½'	-----	\$2.75
2½-3'	-----	\$3.25			



**Juniperus pfitzeriana compacta.**

A nice crop in Sept. 1954.

**JUNIPERUS ch. pfitzeriana compacta.** Compact Pfitzer with soft fine-textured foliage, low spreading.

15-18"	-----	\$1.75
18-24"	-----	2.25
2-2½'	-----	2.75
2½-3'	-----	3.25

**JUNIPERUS virginiana burki** (few). Silver juniper. 3-4 ft. ----- \$4.00

**JUNIPERUS virginiana canaerti.** Few.

2½-3' ----- \$2.75      3-4' ----- \$3.50

**PICEA excelsa.** Norway Spruce. Shapely. Compact trees.

1½-2' ----- \$1.50      2-2½' ----- \$2.00



*Pinus strobus*. White pine. (left)  
*Picea excelsa*. Norway spruce. (right)  
 Photo Sept. 1954

*PICEA rubra, alba, pungens*. Few each.  
 1½-2' ----- \$1.50      2-2½' ----- \$2.50

*PINUS strobus*. White Pine. Very nice trees.  
 2-2½' ----- \$2.00      2½-3' ----- \$2.50

*RETINOSPORA* - See *Chamaecyparis*.

*TAXUS baccata hibernica* (Irish Yew). Perfect beauties.  
 2-2½' ----- \$3.75      2½-3' ----- \$4.50  
           3-3½' ----- \$5.25

*TAXUS cuspidata*. Japanese Yew.  
 Few left, priced on inspection.

*TAXUS baccata repandens*. Spreading English Yew.  
**Sold Out**

*TAXUS media browni* - Bush type.  
 18-24" ----- \$3.25      2-2½' ----- \$4.00



*Taxus media* Cedar Hill (foreground)  
*Chamaecyparis plumosa*. Plume cypress.  
 Photo Sept. 1954

## EACH PER 10

TAXUS media Cedar Hill. Very beautiful upright growing variety. Similar to Hicksi, but finer textured.

2-2½'	-----	\$3.25
2½-3'	-----	4.00

TAXUS media Hatfieldi. Compact upright variety.  
2½-3' ----- \$4.00

TAXUS media Hicksi. Hick's Yew. Beauties.  
2-2½' ----- \$3.25      2½-3' ----- \$4.00

TAXUS media 31-T. Sold Out.

THUJA occidentalis nigra. Dark green American Arborvitae.

2-2½'	-----	\$1.75	3-3½'	-----	\$2.50
2½-3'	-----	2.00	3½-4'	-----	3.00

American Arborvitae; regular type.

3-4 ft.	-----	\$2.25	4-5 ft.	-----	\$3.00
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THUJA occ. globosa. (Globe arborvitae) Sold Out.

THUJA occ. pyramidalis. (Pyramidal arborvitae).

2-2½ ft.	-----	\$1.75
2½-3 ft.	-----	2.00
3-3½ ft. extra fine	-----	3.00
3½-4 ft. extra fine	-----	3.50

THUJA or. (Biota) aurea nana globosa.

*Berckman's Golden Globe*

Perfect Specimens.

15-18'	-----	\$1.75
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THUJA or. compacta. (Biota) Compact bright green Arborvitae of splendid form and texture.

2½-3'	-----	\$1.75	3-3½'	-----	\$2.25
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THUJA or. (Biota) bonita. Beauties. The green "Biota"

18-24"	-----	\$2.00	2-2½'	-----	\$2.50
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## FLOWERING SHRUBS

Nice, young, vigorous, heavy stock. 50 or more of one kind and grade at 100 rate.

### B & B SCHEDULE FOR SHRUBS

When time and available labor allow, we will B&B shrubs for following charges in addition to the each price per 10.

2-3 ft.	-----	25¢
3-4 ft.	-----	35¢
4-5 ft.	-----	50¢

CYDONIA japonica Nivalis. Pure white. Grafted on malus.

	EACH Per 10	EACH Per 100
1½-2 ft.	-----	\$1.00
2-3 ft.	-----	1.40
3-3½ ft.	-----	2.25

## FLOWERING SHRUBS — continued

	EACH Per 10	EACH Per 100
<b>CYDONIA japonica.</b> True upright type. Red flowers. Well branched.		
1½-2 ft. -----	\$ .50	\$ .40
2-3 ft. -----	.60	.50

<b>DEUTZIA.</b> Pride of Rochester.		
4-5 ft. -----	\$ .60	\$ .40
5-6 ft. -----	1.00	.75

**FORSYTHIA spectabilis.** The most showy of all Forsythias.

3-4 ft. -----	\$ .50	\$ .40
4-5 ft. -----	.65	.55
5-6 ft. -----	.95	.75
6-8 ft. -----	1.25	

**HIBISCUS syriacus.** White Althca. Single pure white and single with red centre. Also dbl. variegated. Special low prices.

3-4 ft. -----	\$ .35	\$ .25
4-5 ft. -----	.50	.35

**HYDRANGEA paniculata grandiflora.** ("P. G." Hydrangea).

1½-2 ft. hvy. -----	\$ .50	\$ .40
2-3 ft. hvy. -----	.60	.50

**KOLKWITZIA amabilis.** Beautybush.

2-3 ft. -----	\$ .45	\$ .40
3-4 ft. -----	.60	.50
4-5 ft. -----	.90	.70
5-6 ft. -----	1.25	

### *Crepe Myrtle*

**LAGERSTROEMIA indica.** "RED STAR"

Crepe Myrtle, a most popular deep shade of red with long panicles of flowers. Well branched heavy plants. Use Virginia grown Crepe Myrtles for increased hardiness.

2-3 ft. -----	\$ .75	\$ .65
3-3½ ft. -----	1.00	.85
2-3 ft. B&B -----	1.10	1.00
3-3½ ft. B&B -----	1.50	1.40

**LONICERA fragrantissima.**

2-3 ft. -----	.50	.40
3-4 ft. -----	.60	

**PHILADELPHUS coronarius.** Sweet Mockorange.

	Each per 10	Each per 100
2-3 ft. -----	\$ .40	\$ .30
3-4 ft. -----	.45	.35
4-5 ft. -----	.55	.45
5-6 ft. -----	.75	.60

**SPIRAEA arguta.** Early, like thunbergi, except larger growing.

2-3 ft. -----	\$ .45
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**SPIRAEA van houttei**

2-3 ft. heavy -----	\$ .40	\$ .35
3-4 ft. heavy -----	.50	.40
4-5 ft. Extra heavy -----	.75	.60
5-6 ft. Extra heavy -----	1.00	

**SYRINGA chinensis.** (rothomagensis) Chinese Lilac.

2-3 ft. -----	\$ .55
3-4 ft. -----	.85

**SYRINGA.** French Hybrid Lilac. Several named varieties, few each.

1½-2 ft. -----	\$ .60
2-3 ft. -----	.75

**WEIGELA rosea.** Pink Weigelia.

2-3 ft. -----	\$ .45
3-4 ft. -----	.55
4-5 ft. -----	.90

## Flowering Trees

EACH PER 10

**ACER palmatum atropurpurea.** Japanese Redleaf Maple. Grown from selected red seedlings. These trees are a beautiful deep red in spring and until late summer when some of them begin to turn green especially if hot and dry weather. Some seasons most of them remain red.

		Selected Red
15-18 in. B&B -----	\$1.50	\$2.00
18-24 in. B&B -----	2.00	2.50

**CERCIS canadensis.** Red Bud or Judas Tree. Well branched heavy trees.

	B.R.	B&B
4-5 ft. -----	\$1.00	\$1.25
5-6 ft. -----	1.25	1.75
6-8 ft. -----	1.75	3.25
8-10 ft. -----		7.50
10-12 ft. -----		10.00

**CORNUS florida.** White Dogwood. Nice well branched.

	B.R.	B&B
3-4 ft. -----	\$1.25	\$1.75
4-5 ft. -----	2.00	2.50
5-6 ft. -----		3.75

**CORNUS florida rubra.** Pink Dogwood. Splendid trees.

2½-3' B&B -----	\$2.50
3-3½' B&B -----	3.00
3½-4' B&B -----	4.00
4-5' B&B -----	5.00
5-6' B&B -----	7.50

**FRANKLINIA altamaha** (Gordonia). Sold Out.

**MAGNOLIA soulangeana.** (Saucer Magnolia). Well branched plants.

2-3' B&B -----	\$2.50
3-4' B&B -----	3.50

**FLOWERING TREES, cont'd.**  
**EACH PER 10**

**MAGNOLIA** *soulangiana nigra*. Purple Magnolia. Heavy grade.

2-3 ft. B&B ----- \$3.50

**MALUS - FLOWERING CRABAPPLE.** One of our specialties. Choice varieties - Well branched, nice trees.



**Malus Hopa**

Sam Tankard, Jr. showing size and development of well spaced Flowering Crabapples. Sept. 1954.

**Atrosanguinea** (Carmine). **Sold Out**

**Eleyi.** Red flowers, red foliage, and large red fruit on vigorous trees. 4-5 ft., 5-6 ft., 6-7 ft., 7-8 ft.

**Floribunda.** **Sold Out.**

**Hopa.** Red foliage, red flowers and red fruit. 4-5 ft., 5-6 ft., 6-7 ft., 7-8 ft.

**Noidzwetskyana.** Red Vein, similar to Eleyi. 4-5 ft., 5-6 ft., 6-7 ft., 7-8 ft.

**Scheideckeri.** Semi-double pink flowers. Yellow fruit. Few. 4-5 ft., 5-6 ft.

**Spectabilis.** Very showy pink flowers. Slender erect grower. 4-5 ft., 5-6 ft., 6-7 ft.

PRICES, above varieties:	B.R.	B&B
4-5 ft. -----	\$ .90	\$1.25
5-6 ft. -----	1.25	1.75
6-7 ft. -----	2.00	2.75
7-8 ft. heavy -----		4.00



## FLOWERING TREES, cont'd.

EACH PER 10

**MALUS.** Fruiting Apple. Heavy well-branched trees, transplanted five years ago. Especially good for landscape planting of those low homes. Assorted varieties, not named.

	B.R.	B&B
8-10 ft. 1½-2" cal. -----	\$3.00	\$4.00
10-12 ft. 2-2½" cal. -----	4.50	6.00
10-12 ft. 2½-3" cal. -----	6.00	10.00

**PRUNUS serrulata** Kwanzan. Pink upright dbl. flowering cherry.

	B.R.	B&B
4-5 ft. -----	\$3.00	\$3.50
5-6 ft. -----	3.50	4.00
6-7 ft. -----		5.00

**PRUNUS subhirtella pendula.** Weeping Jap. Cherry. No. 1 heads, budded on standards, sgl. and dbl. var.

5-6' b. r. Spring del. only -----	\$5.00
5-6' B&B 3 yr. heads -----	6.50
5-6' B&B heavy -----	7.50

## SHADE TREES

EACH PER 10

**ACER platanoides.** Norway Maple. Few trees priced on inspection.

**ACER Rubrum.** Scarlet or Swamp Maple. Limited quantity.

6-8 ft. 1-1¼" cal. -----	\$2.50
8-10 ft. 1¼-1½" cal. -----	3.50
8-10 ft. 1½-1¾" cal. -----	4.50

Few larger quoted on request.

**ACER saccharum,** Sugar or Hard Maple.

8-10 ft. 1¼-1½" cal. -----	\$4.00
10-12 ft. 1½-1¾" cal. -----	5.00

Few larger priced individually.

**BETULA alba laciniata.** Cutleaf Weeping Birch. Spring delivery only.

6-7 ft. -----	\$3.25
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**QUERCUS palustris.** Pin Oak. Few of each size.

**Priced B&B**

8-10 ft. 1½-1¾" cal. -----	\$7.50
10-12 ft. 1¾-2" cal. -----	9.50
10-12 ft. 2-2½" cal. -----	15.00

Larger trees priced below.

**QUERCUS rubra,** Red Oak. Limited number of well branched trees. Priced same as Pin Oak.

**QUERCUS phellos.** Willow Oak.

**QUERCUS nigra.** Water Oak. Few trees, quoted on request.

**SALIX babylonica.** Weeping Willow. Well-branched.

4-5' -----	\$ .75	5-6' -----	\$1.00
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**SALIX elegantissima.** Golden Bark Weeping Willow. Well branched.

4-5 ft. -----	\$ .75	5-6 ft. -----	\$1.00
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**ULMUS americana.** American Elm. Assorted sizes suitable for Parks, Highway planting. Quoted on inspection.

**LARGE TREE PRICES:** Limited number Oaks, Maples, Ashes, Elms.

**WIRE BALLED**

2½-3" cal. B&B -----	\$20.00
3-3½" cal. B&B -----	32.50
3½-4" cal. B&B -----	47.50

## Testimonials



Maryland, Sept. 21, 1954: "That was mighty fine material we got from you recently."

Maryland, Aug. 20, 1954: "The order of 1954 nursery stock was fine material. 1954 was very good and we feel the quality of your material helped to make it so."

Washington, D. C., Aug. 16, 1954: "One thing for certain and that is we are very well pleased doing business with you and that the plants were very good."

Delaware, Dec. 8, 1953: "We were pleased with the material you recently sent us."

Maryland, Jan. 4, 1954: "May I thank you again for your excellent service in supplying me with such lovely plants."

Washington, D. C., Dec. 2, 1953: "The stock as received was very nice."

Virginia, May 24, 1954: "They're beautiful plants."

Maryland, Nov. 18, 1953: "Thanks for service. Stock O. K."

Maryland, April 20, 1954: "The stock was in good condition."

Ohio, Aug. 16, 1954: "We hope we receive the same fine grade of Azaleas that we have received in the past."

Kentucky, July 2, 1954: "About three weeks ago, we stopped by and looked your place over. I believe we saw every bush you have and it looks like the Old-hand is doing mighty well at the new stand."

New York, Sept. 3, 1954: "Received your shipment yesterday morning. Everything arrived in good condition, -----."

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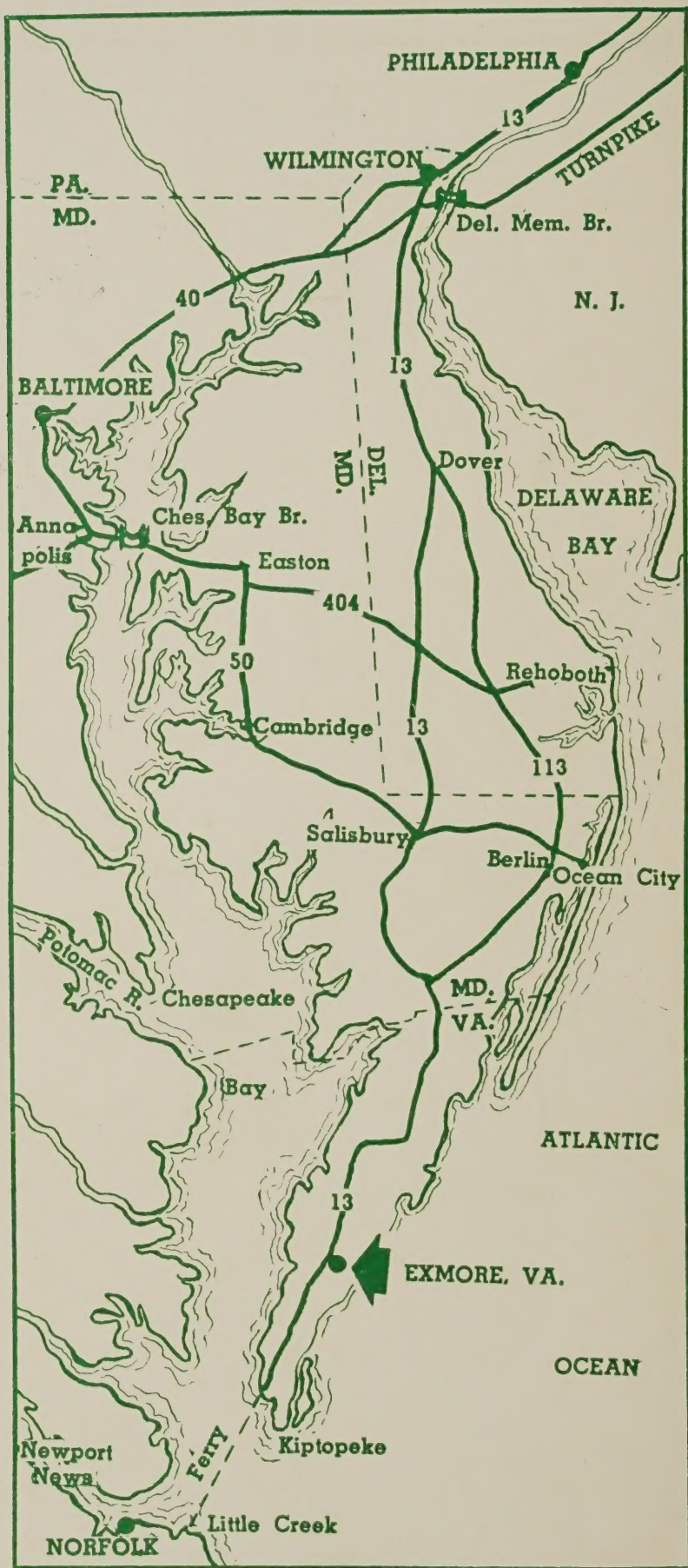
# *Memoranda*

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